

Bulletproof News Releases: Practical, No-Holds-Barred Advice for Small Business from 135 American Newspaper Editors

Kay Borden



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Bulletproof News Releases blows the lid off one of the most effective yet elusive marketing tools known to man - free advertising. With the small business explosion and the flood of how-to material to serve it, there remains a huge and curious void about publicity as a marketing tool -- until now. Besides her years as a newspaper editor, Kay Borden brings together the expert advice of 135 American media professionals -after all, they decide who receives coverage -- to help the non journalist produce what the media expects of business related news items and get it to them. Bulletproof News Releases is the first ever publicity guidebook written by media professionals specifically for entrepreneurs and small business owners.



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