



The One Minute Closer: Time-Tested, No-Fail Strategies for Clinching Every Sale

James W. Pickens

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This book was written for true sales professionals. It was not written for people who just want to dabble in sales or, people who don't have a sound understanding of sales and, advanced psychology. "The One Minute Closer", shows professionals how to maximize their talents, along with new "closes" and, one liner "closes", that are guaranteed to increase any master closers sales percentages by 25 to 35%. The information in this book was gathered from the best master closers in the world. Within this book, one will find sales and, closing secrets never before published. Secrets, some of the greatest master closers in the world never intended others to know. The sales in this book works(.

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