



Purchasing and Grooming a Successful Dental Practice: What Dental School Didn't Mention

(Volume 1)

Reid Spivey DMD

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Purchasing and Grooming a Successful Dental Practice: What Dental School Didn't Mention (Volume 1)

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Purchasing and Grooming a Successful Dental Practice: What Dental School Didn't Mention (Volume 1) Reid Spivey DMD

You're finally a licensed dentist...now what?! For the first-time practice purchaser, this manual provides simple guidelines for how to proceed when you're ready to venture into the world of practice ownership. Relying on his own experience, Dr. Reid Spivey outlines the necessary steps to take when acquiring a dental practice, as well as the mistakes to avoid when transitioning from one owner to another. You've learned the dentistry; now learn to manage the business. "Purchasing and Grooming a Successful Dental Practice: What Dental School Didn't Mention" will help you: -Decide where to practice dentistry -Strategize to form the right type of successful dental practice -Evaluate potential practices available for purchase -Understand the steps to take when buying and transitioning a dental practice -Form the proper support team during the practice transition period -Give you the steps to take to set up your practice, manage employees, get patients in the door (and keep them!), and make your practice profitable.

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