



The Recruiter is Your Friend: This Ain't Your Granddaddy's Job Search

Kristen Hallows

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This book is not for those who have never had to look for a job. It is for those who have ever applied for a job and received no response. If this sounds familiar, keep reading. Some jobs advertised on Internet job boards and in newspapers have already been filled. Perhaps someone has simply neglected to take them down. You could also be applying for jobs that do not exist. As if that wasn't enough, most likely by the time you apply for an advertised job, hundreds, maybe thousands, of people have applied for the same job. This process that most job seekers go through is not only ineffective, but also it is a vicious cycle. It is easy to allow the frustration to morph into feelings of self-doubt and uncertainty, which do not attract success. How can you break the cycle? The purpose of this book is to invite you to take a good look at your current strategy. There are striking similarities between successful job search campaigns and profitable businesses, and it's time for you to think like a CEO.

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